



EXPERIENCED
INDEPENDENT
CLIENT-FOCUSED

SERVICES

- *Mergers and Acquisitions*
- *Divestitures*
- *Raising Capital*
- *Management-led Buyouts*
- *Recapitalizations*
- *Advisory Services*

Our goal is to identify options that will enhance clients' shareholder value while achieving their objectives. Solaris is not driven by the need to invest capital. Rather, we create a competitive environment - whether raising capital or selling a business - in order to obtain the optimal transaction terms.

EXPERIENCED PROBLEM SOLVERS



Ross Fletcher (416) 214-1040 x.223, rfletcher@solariscapital.ca

Previously a partner at Orenda Corporate Finance, Ross has over 15 years of experience in corporate finance advising clients on mergers and acquisitions, divestitures, buyouts and capital-raising activities across a wide variety of industries. Prior to joining Orenda in 1992, Ross was a senior manager in the corporate finance group of KPMG. From 1985 to 1989, he worked in KPMG's auditing practice. Ross graduated with a bachelor of arts in honours business administration from the University of Western Ontario and is a chartered accountant, a chartered business valuator and Chair of the Corporate Finance Qualification Board of The Canadian Institute of Chartered Accountants.



Dan Lioutas (416) 214-1040 x.226, dlioutas@solariscapital.ca

Dan was a partner with Orenda Corporate Finance since 1996, where he advised clients on mergers, acquisitions, divestitures and related financing activities across a variety of industries. Prior to that, he held senior positions with the Ontario Ministry of Economic Development (1984-1996), where he negotiated government participation in a variety of large projects, including corporate restructurings, infrastructure financings and divestitures. Dan holds a bachelor of arts in economics and an MBA, both from the University of Toronto. He is also a CFA charterholder and a member of Junior Achievement of Canada's National Programs Committee.



Jeff Pocock (416) 214-1040 x.224, jpocock@solariscapital.ca

Jeff was a partner with Orenda Corporate Finance since 1998, advising corporate clients on M&A, divestitures, buyouts and capital-raising activities across a variety of industries. Before joining Orenda, Jeff was with the M&A group of RBC Dominion Securities Inc., providing advisory services to corporate clients. Prior to that, he was with KPMG Corporate Finance for nine years, most recently as vice president. Jeff graduated from the University of Western Ontario with a bachelor of arts in economics and an MBA from the University of Toronto. He is also a chartered accountant and a chartered business valuator. Jeff is Co-Chairman of the not-for-profit corporation, Bay Street Fore a Cause Inc.

EXPERIENCED PROBLEM SOLVERS



Blair Roblin (416) 214-1040 x.222, broblin@solariscapital.ca

Blair was previously a partner with Orenda Corporate Finance; senior vice president of M&A with Merrill Lynch Canada and its predecessor, Midland Walwyn; and managing director with CIBC Mergers & Acquisitions. Blair holds an LLB from the University of Western Ontario, an MBA from York University and is a chartered business valuator. He has taught at the Schulich School of Business for over 10 years, including both MBA and Executive Development programs. Blair has been a board member of The West End YMCA of Toronto, The Canadian Institute of Chartered Business Valuators and The Ontario March of Dimes.



Darren Williams (416) 214-1040 x.225, dwilliams@solariscapital.ca

Darren was previously a partner with Orenda Corporate Finance advising corporate clients on mergers and acquisitions, divestitures, buyouts and capital-raising activities across a variety of industries including earlier stage technology based businesses. Prior to joining Orenda in 1996, Darren worked with Ernst & Young LLP's audit and corporate finance practices. He also has experience in commercial real estate with The Cadillac Fairview Corporation and Bramalea Limited. Darren graduated from Wilfrid Laurier University with a bachelor of business administration, received an MBA from the University of Toronto and is a chartered accountant.



James Ro (416) 214-1040 x.227, jro@solariscapital.ca

James has experience working with clients on mergers and acquisitions, divestitures and financings in a wide variety of industries. James started his investment banking career with Orenda in 2003 and, prior to joining Solaris at its founding, worked in Mergers and Acquisitions at Genuity Capital Markets where he advised on transactions in the technology and telecommunications industries. James graduated from Wilfrid Laurier University with a Bachelor of Business Administration (Honours).

WHY SOLARIS?

- Solaris is an independent corporate finance and M&A advisory firm.
 - *Our firm is owned solely by its working partners.*
- We are highly experienced in mid-market finance.
 - *We have worked together as a team for many years in the advisory business.*
- We are highly focused on attending to our clients' needs.
 - *Mid-market companies deserve a very high level of service and attention from senior professionals.*
- We are problem solvers first and foremost.
 - *We are solution-driven not product-driven.*
- We share transaction risk with our clients.
 - *Our fee structure is geared towards a successful closing.*

All members of the Solaris team previously worked together at Orenda Corporate Finance Ltd., a boutique investment banking firm, which was sold to an international financial services firm in 2004.



British Colonial Building
1871, Henry Langley, Architect

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